



Synpulse is an internationally established management consulting company with branches in Switzerland, Germany, New York, Singapore, and Hong Kong, and is a valued partner to many of the world's largest international financial services firms. Synpulse has supported its clients in all stages of project management from the development of strategies and operational frameworks through technical implementation and handover. Its expertise in business and technology combined with the methodic approach enables it to create sustainable added value for its client's business.

Synpulse is looking for self-motivated candidates with excellent academic records, a pronounced interest in financial services consulting and exceptional interpersonal skills to join our Hong Kong-based team as

Associate Consultant, Financial Services

As an Associate Consultant, you will acquire first-hand consulting experience in the financial services industry, build knowledge on a wide range of companies and solutions, and apply project management best practices in a fast-paced and intellectually challenging work environment. As we carry out all projects at the clients' premises, you will play a key role in building trusted client relationships through high quality deliverables and leveraging our industry expertise. Our consultants are our greatest asset, and we show this by providing a comprehensive training and mentoring program to equip you to become a skilled consultant.

Responsibilities:

- Conduct research, data collection and analysis on the needs and issues of the client through interviews and workshops to translate their requirements into well formulated solutions
- Present findings and recommendations to the client using business proposals and presentation decks
- Document the project into systems and processes for management review
- Close interaction with clients through regular project updates and networking
- Support team members with other project activities

Requirements:

- Bachelor in Business, Engineering or Science
- Internship experience in the banking, insurance, IT or consulting industry will be an advantage
- Good understanding of core business processes and products in the private banking and/or insurance industry
- Capable of applying IT principles to business
- Excellent spoken and written English
- Highly analytical and structured in problem solving; able to quickly understand complex situations
- Excellent presentation and communication skills with clients and colleagues
- Possess an entrepreneurial spirit and team leadership skills

Kindly submit the following documents along with your application:

- 🕒 Motivation letter - Include your notice period
- 🕒 Resume
- 🕒 Transcripts (Bachelor and above)
- 🕒 Recommendation letter (Optional)

We look forward to receiving your application on our website synpulse.com.

Also, do visit us on Facebook to find out more about our dynamic company! Should you have any queries, feel free to contact our local HR representative:

Ms. Sonja Husa, career.hk@synpulse.com

Synpulse Hong Kong Limited | 6F Central 88, 88-98 Des Voeux Road Central, Hong Kong



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Consultant/Senior Consultant, Banking

As a Consultant/Senior Consultant, Banking, you will acquire first-hand consulting experience in the banking industry, build knowledge on a wide range of companies, and apply project management best practices in a fast-paced and intellectually challenging work environment. As we carry out all projects at the clients' premises, you will play a key role in building trusted client relationships through high quality deliverables and leveraging our industry expertise. Our consultants are our greatest asset, and we show this by providing a comprehensive training and mentoring program to equip you to become a skilled consultant.

Responsibilities:

- Conduct research, data collection and analysis on the needs and issues of the client through interviews and workshops to translate their requirements into well-formulated solutions
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More experienced candidates will have these additional responsibilities:

- Independently drive the success of a work stream by directing activities, ensuring high quality deliverables and timely submission
- Manage a team of consultants by defining meaningful work packages, managing activities, and through mentorship
- Participate in business development activities including topic development, proposal preparation, sales presentations, and contract negotiation

Requirements:

- 🕒 Degree holder
- 🕒 3-6 years of experience in the banking, technology and/or consulting industry
- 🕒 Good understanding of core business processes and products in the private banking industry
- 🕒 Capable of applying technology principles to business
- 🕒 Excellent spoken and written English; fluency in Cantonese and/or Mandarin will be an advantage
- 🕒 Highly analytical and structured in problem solving; able to quickly understand complex situations
- 🕒 Excellent presentation and communication skills with clients and colleagues
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